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IT Administrator Saves Engineering Firm More than 200 Hours a Week by Switching to Webroot® SecureAnywhere™ Business – Endpoint Protection

DORIS, INC. AT A GLANCE

Vertical: Engineering
End-users: 125
IT Administrator: Ty Smith

BEFORE

- *Antivirus scan: 2 hours*
- *Infections: 20*
- *Management: "Difficult"*
- *Productivity impact: "PCs were slowed significantly, so individuals could not schedule time-sensitive work during scans."*

AFTER

- *Antivirus scan time: 2 minutes*
- *Infections: 0*
- *Management: "Easiest I've ever seen"*
- *Productivity impact: "It doesn't slow people down."*

Background

Doris, Inc. is an offshore engineering and project management firm based in Houston, TX. It specializes in engineering and project management of oil and gas projects across the globe. Founded in 2000 as an independent subsidiary of Doris Engineering, Doris, Inc. is known for playing a key role in leading the engineering and design of the world's first all-in-one drilling and production unit for oil and gas development. Doris has over 100 employees in their Houston headquarters. IT Administrator, Ty Smith, is responsible for keeping Doris' computers free of malware so that important drilling projects can continue on time and on budget.

Problem

The computers in Doris' network were causing headaches for Smith and affecting the team's productivity. The antivirus protection Doris was using—from a "big three" security vendor—was difficult to manage and produced inaccurate reports. The scheduled weekly scans were taking close to two hours during a workday; and since PCs were slowed significantly, individuals could not schedule any time-sensitive work during this scanning period. In addition, Smith estimated that he had spent 40 hours the previous year cleaning machines that became infected, despite the fact that they were running an antivirus product. Although the software was from a well-known security vendor, Smith knew that he had to find something better.

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>
> *Ty Smith*
> *IT Administrator, Doris, Inc.*

Solution

Smith began researching other security vendors. He found a PC Magazine review in which Webroot® SecureAnywhere™ AntiVirus beat more than 15 other antivirus solutions in the categories of infections found and infections removed. "When I saw the PC Magazine review, I was blown away – Webroot had smoked the competition.

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I wondered how the Webroot solution could be so much better than the rest. I knew I had to see it for myself," Smith explains.

After just a month of using the consumer product at home, he was easily convinced that Webroot's solution was more effective and easier to use than what he was running on the Doris endpoints. However, he was concerned that the cost of switching 100 PCs to a new enterprise security solution might be too expensive and inconvenient. To his surprise, he learned that investing in Webroot® SecureAnywhere™ Business – Endpoint Protection,would cost significantly less than renewing his current solution. What's more, the company would see additional cost benefits through increased employee productivity.

"At that point, it was an absolute no-brainer. The product really sold itself. I was going to do whatever I had to do to make sure we went with Webroot," Smith recalls.

Benefits

When Smith deployed the product on the Doris network, Webroot SecureAnywhere Business - Endpoint Protection, immediately picked up an infection that had been missed by the previous solution — one that had been lurking on Smith's own machine for four or five months.

"When we rolled it out system-wide, we found almost 20 infections that had been there for months. It is blatantly obvious that the machines are far better protected than they were before; at the end of the day, the most important thing is the malware protection. Plus, we saved money; the cost was less than what we'd initially paid for the previous solution, and less than what our renewal price would have been. It was a solid confirmation that we had made the right choice, both from a security standpoint and a financial one."

Deployment was quick and easy, and the solution is now in place for almost 125 users, including all corporate endpoints and a few laptops for mobile users. It includes a web-based management console that provides Smith with in-depth endpoint control of any agent from anywhere, and endpoints don't have to be connected to receive policy updates. System scans take fewer than two minutes on average and leave the endpoint completely available to the user while the scan is running. Employees now work right through the scan without realizing it is happening.

"The thing I love about Webroot is the scan time—two minutes instead of two hours!" Smith says. "It's the fastest, lightest, most easily managed solution I have ever seen—it doesn't slow people down. I can't fathom someone trying the product and not liking it."

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About Webroot

Webroot is committed to taking the misery out of Internet security. Founded in 1997, the privately held company is headquartered in Colorado and has operations across North America, Europe, and the Asia Pacific region. For more information visit www.webroot.com.

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Next Steps

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